

SPECIAL CONDITIONS
for a
STATE PURCHASING AGREEMENT
For

Portable A/C Units 2006
SPA #0303196
Commodity Code: 030-020
Effective Dates: 04/28/2006 – 04/27/2007

Purpose

The purpose of this eQuote is to establish a one (1) year State Purchasing Agreement (SPA) for the purchase of Portable A/C Units 2006; by all State of Florida agencies and other governmental Eligible Users. **There are no existing quantities known.**

Vendor must contact all State of Florida agencies and other governmental Eligible Users (Customers) to sell these products or services, if this Agreement is awarded. **Vendor**, please be aware that this eQuote is *not* for any specific quantities for an actual order. All State of Florida agencies and other governmental Eligible Users will provide that information when you contact them.

Installation

Where installation is required, vendor shall be responsible for placing and installing the product in the required locations, unless otherwise designated on the purchase order. **Installation will be a separate invoiced charge, if applicable.** Vendor's authorized product and price list shall clearly and separately identify any additional installation charges. All materials used in the installation shall be of good quality and shall be free of defects that would diminish the appearance of the product or render it structurally or operationally unsound. Installation includes the furnishing of any equipment, rigging, and materials required to install or replace the product in the proper location. Vendor shall protect the site from damage and shall repair damages or injury caused during installation by vendor or its employees or agents. If any alteration, dismantling, excavation, etc., is required to achieve installation, the vendor shall promptly restore the structure or site to its original condition. Vendor shall perform installation work so as to cause the least inconvenience and interference with Customers and with proper consideration of others on site. Upon completion of the installation, the location and surrounding area of work shall be left clean and in a neat and unobstructed condition, with everything in satisfactory repair and order.

Delivery and Shipping

Prices quoted shall include all charges for packing, handling, freight, distribution, and inside delivery. Transportation of goods shall be FOB Destination to any point within the State of Florida. Delivery and shipping and handling charges are to be prepaid and added to invoice as a **separate** invoiced item. State of Florida agencies and other governmental Eligible Users are encouraged to contact vendor for estimated charges before placing order, and prior to issuing purchase order; to obtain delivery and shipping and handling charges. Delivery shall be made to the ordering State of Florida agency or other governmental Eligible User, 15 to 30 days after Customer places an order and upon receipt of purchase order, or as agreed. A vendor, within five (5) days after receiving a purchase order, shall notify the Customer of any potential delivery delays. Evidence of inability to deliver, or intentional delays, shall be cause for Agreement cancellation and vendor suspension.

Certification and Electronic Signature

By completing and responding to this eQuote, vendor is agreeing to all terms and conditions, of the Agreement, including those of PUR 7722. The vendor certifies that the discounted prices stated will hold for the duration of the Agreement, if awarded, and that they meet or exceed manufacturer's warranty. Price decreases are acceptable on invoice(s) presented for payment.

Technical Documentation & Price List

All products/services quoted must meet or exceed all requirements of this eQuote. The vendor must provide a **scanned copy** or a website of their current catalog and price list, exhibiting an effective date, and a discount to be listed for each quoted response on the Price Sheet. The purpose of this request, for technical documentation and/or price list, is required to demonstrate compliance of the product/service quoted and to allow a technical evaluation of the product/service and verification of a true savings to the State of Florida agencies and other Eligible Users.

Purchasing Card Program

The State has implemented a purchasing card program through the Bank of America, using the VISA network. Vendors will receive payment from the purchasing card in the same manner as other VISA purchases. Accordingly, vendors must presently have the ability to accept VISA or take whatever steps necessary to implement the ability before the start of the Agreement term. The State reserves the right to revise this program in conjunction with implementation of an on-line procurement system. VISA acceptance is mandatory but is not the exclusive method of payment. Please indicate your ability to accept VISA in the space provided on the Ordering Instructions page of the eQuote.

When an ordering State agency makes a purchase using the State Purchasing Card as method of payment, the language in paragraph 7, Transaction Fee, on the attached form PUR 7722 does **NOT** apply. When the State Purchasing Card is not used as a method of payment, or a purchasing card other than the State Purchasing Card is used, paragraph 7 **DOES** apply.

Questions

If you have questions regarding how to use the eQuote tool (i.e., review a quote, submit a supplier response, download an attachment, etc.), please contact the MyFloridaMarketPlace (MFMP) Customer Service Desk at 1-866-352-3776 or at VendorHelp@myfloridamarketplace.com.

If you have questions pertaining to the content of this eQuote document, please contact the agency contact person Kimberly Jones at telephone 1-850-488-7996 or email at Kimberly.Jones@dms.myflorida.com.

If Agreement is Awarded

Award will be made to the lowest responsive and responsible vendor(s) who offers the highest discount from their list price, resulting in the lowest net cost (Discounted SPA Price) to the State of Florida agencies and other governmental Eligible Users. Possible Eligibility for Award will be based on the Vendor's submission of their eQuote response for Portable A/C Units 2006 as depicted in this document.

Vendors may respond and receive awards in all geographic districts (regions) or statewide, as depicted on the enclosed map. The district response shall be at the vendor's option (discretion). **Please indicate your choice(s) in the box shown with the District Map.** All other provisions of this document shall prevail.

Present or Current SPA Expiration

As a result of this eQuote, the new Agreement, if Awarded, will replace the present or current Agreement upon its expiration, if one exists.

Price Sheet

	<u>List Price</u>	<u>Percent discount From Price List</u>	<u>SPA Discounted Price</u>
<u>DENSO Products-MovinCool- Air Cooled Products- Purchase Prices</u>			
<u>MovinCool Models</u>			
Office Pro 10	<u>1935.00</u>	<u>23</u>	<u>1489.95</u>
Office Pro 12	<u>3065.00</u>	<u>23</u>	<u>2360.05</u>
Office Pro 18	<u>3375.00</u>	<u>23</u>	<u>2598.75</u>
Office Pro 24	<u>4085.00</u>	<u>23</u>	<u>3145.45</u>
Office Pro 36	<u>6495.00</u>	<u>23</u>	<u>5001.15</u>
Office Pro 60	<u>9255.00</u>	<u>23</u>	<u>7126.35</u>
Classic Plus 14	<u>2785.00</u>	<u>23</u>	<u>2144.45</u>
Classic Plus 26	<u>3715.00</u>	<u>23</u>	<u>2860.55</u>
Classic 10	<u>2320.00</u>	<u>23</u>	<u>1786.40</u>
Classic 40	<u>5325.00</u>	<u>23</u>	<u>4100.25</u>
Classic 60	<u>8180.00</u>	<u>23</u>	<u>6298.60</u>
CM-12 Ceiling Mounted Unit	<u>2870.00</u>	<u>15</u>	<u>2439.50</u>
PC7	<u>791.00</u>	<u>23</u>	<u>609.07</u>

OCEANAIRE PRODUCTS- Water Cooled Portable Air Conditioners- Purchase Prices

OWC 1211 Water Cooled	<u>3025.00</u>	<u>23</u>	<u>2329.25</u>
OWC 1811 Water Cooled	<u>3550.00</u>	<u>23</u>	<u>2733.25</u>
OWC 2412 Water Cooled	<u>3875.00</u>	<u>23</u>	<u>2983.75</u>
OWC 3612 Water Cooled	<u>4825.00</u>	<u>23</u>	<u>3715.25</u>
OWC 3632 Water Cooled	<u>5125.00</u>	<u>23</u>	<u>3946.25</u>
OWC 6012 Water Cooled	<u>7600.00</u>	<u>23</u>	<u>5852.00</u>
OWC 6032 Water Cooled	<u>7900.00</u>	<u>23</u>	<u>6083.00</u>
OWC 6034 Water Cooled	<u>8475.00</u>	<u>23</u>	<u>6525.75</u>

OCEANAIRE PRODUCTS- Combined Heat Pumps Cool and Heat- New 2 Series Units- Purchase Prices

2OACH 1211 Combined Heat AC Heat Pumps	<u>4050.00</u>	<u>23</u>	<u>3118.50</u>
2OACH 1811 Combined Heat AC Heat Pumps	<u>4825.00</u>	<u>23</u>	<u>3715.25</u>
2OACH 2412 Combined Heat AC Heat Pumps	<u>5625.00</u>	<u>23</u>	<u>4331.25</u>
2OACH 3612 Combined Heat AC Heat Pumps	<u>6575.00</u>	<u>23</u>	<u>5062.75</u>
2OACH 3632 Combined Heat AC Heat Pumps	<u>6875.00</u>	<u>23</u>	<u>5293.75</u>
2OACH 6012 Combined Heat AC Heat Pumps	<u>10675.00</u>	<u>23</u>	<u>8219.75</u>
2OACH 6032 Combined Heat AC Heat Pumps	<u>10975.00</u>	<u>23</u>	<u>8450.75</u>
2OACH 6034 Combined Heat AC Heat Pumps	<u>11550.00</u>	<u>23</u>	<u>8893.50</u>

	<u>List Price</u>	<u>Percent discount From Price List</u>	<u>SPA Discounted Price</u>
--	-------------------	---	---------------------------------

**OCEANAIRE PRODUCTS- Combined Heat Pumps Cool and Heat – Older OAC Series Units-
Purchase Prices**

OACH 1211 Combined Heat AC Heat Pumps	<u>4050.00</u>	<u>23</u>	<u>3118.50</u>
OACH 1811 Combined Heat AC Heat Pumps	<u>4825.00</u>	<u>23</u>	<u>3715.25</u>
OACH 2412 Combined Heat AC Heat Pumps	<u>5625.00</u>	<u>23</u>	<u>4331.25</u>
OACH 3612 Combined Heat AC Heat Pumps	<u>6575.00</u>	<u>23</u>	<u>5062.75</u>
OACH 3632 Combined Heat AC Heat Pumps	<u>6875.00</u>	<u>23</u>	<u>5293.75</u>
OACH 6012 Combined Heat AC Heat Pumps	<u>10675.00</u>	<u>23</u>	<u>8219.75</u>
OACH 6032 Combined Heat AC Heat Pumps	<u>10975.00</u>	<u>23</u>	<u>8450.75</u>
OACH 6034 Combined Heat AC Heat Pumps	<u>11550.00</u>	<u>23</u>	<u>8893.50</u>

**OCEANAIRE PRODUCTS- Cool Only Units – Low Temperature units – New 2 Series Models-
Purchase Prices**

2OAC 1211 Air Conditioner	<u>3225.00</u>	<u>23</u>	<u>2483.25</u>
2OAC 1811 Air Conditioner	<u>3875.00</u>	<u>23</u>	<u>2983.75</u>
2OAC 2412 Air Conditioner	<u>4725.00</u>	<u>23</u>	<u>3638.25</u>
2OAC 3612 Air Conditioner	<u>5545.00</u>	<u>23</u>	<u>4269.65</u>
2OAC 3632 Air Conditioner	<u>5825.00</u>	<u>23</u>	<u>4485.25</u>
2OAC 6012 Air Conditioner	<u>9250.00</u>	<u>23</u>	<u>7122.50</u>
2OAC 6032 Air Conditioner	<u>9375.00</u>	<u>23</u>	<u>7218.75</u>
2OAC 6034 Air Conditioner	<u>9925.00</u>	<u>23</u>	<u>7642.25</u>

**OCEANAIRE PRODUCTS- Cool Only Units – Low Temperature units – Older OAC Series Models-
Purchase Prices**

OAC 1211 Air Conditioner	<u>3225.00</u>	<u>23</u>	<u>2483.25</u>
OAC 1811 Air Conditioner	<u>3875.00</u>	<u>23</u>	<u>2983.75</u>
OAC 2412 Air Conditioner	<u>4725.00</u>	<u>23</u>	<u>3638.25</u>
OAC 3612 Air Conditioner	<u>5545.00</u>	<u>23</u>	<u>4269.65</u>
OAC 3632 Air Conditioner	<u>5825.00</u>	<u>23</u>	<u>4485.25</u>
OAC 6012 Air Conditioner	<u>9250.00</u>	<u>23</u>	<u>7122.50</u>
OAC 6032 Air Conditioner	<u>9375.00</u>	<u>23</u>	<u>7218.75</u>
OAC 6034 Air Conditioner	<u>9925.00</u>	<u>23</u>	<u>7642.25</u>

	<u>List Price</u>	<u>Percent discount From Price List</u>	<u>SPA Discounted Price</u>
--	-------------------	---	---------------------------------

Transportable Temperature Systems Mobile Trailer Units – Purchase Prices

5T - 5 ton 1Phase 208/230 volt	<u>3025.00</u>	<u>23</u>	<u>2329.25</u>
5T - 5 ton 3 Phase 208/230 volt	<u>3550.00</u>	<u>23</u>	<u>2733.25</u>
5T - 5 ton 3 Phase 460 volt	<u>3875.00</u>	<u>23</u>	<u>2983.75</u>
12 T - 12 ton 3 phase 20/230 volt	<u>4825.00</u>	<u>23</u>	<u>3715.25</u>
12 T - 12 ton 3 phase 460 volt	<u>5125.00</u>	<u>23</u>	<u>3946.25</u>
25 T - 25 ton 3 phase 208/230 volt	<u>7600.00</u>	<u>23</u>	<u>5852.00</u>
25 T - 25 ton 3 phase 460 volt	<u>7900.00</u>	<u>23</u>	<u>6083.00</u>

Transportable Temperature Systems Split Systems Units – Purchase only

PAC 400 Split	<u>2600.00</u>	<u>23</u>	<u>2002.00</u>
TTS3200 Split	<u>9200.00</u>	<u>23</u>	<u>7084.00</u>

Air Boss Portable Air Conditioners- Ocean Aire - PAC Series Models – Cool Only units

A-6012>70,000 BTU			
A-1011>12,000 BTU- PAC1011	<u>3378.00</u>	<u>40</u>	<u>2026.80</u>
A-1211>15,000 BTU- PAC1211	<u>4037.00</u>	<u>40</u>	<u>2422.20</u>
A-1811>20,000 BTU- PAC1811	<u>5340.00</u>	<u>40</u>	<u>3204.00</u>
A-2412>27,430 BTU- PAC2412	<u>6532.00</u>	<u>40</u>	<u>3919.20</u>
A-3612>41,000 BTU- PAC3612	<u>7729.00</u>	<u>40</u>	<u>4637.40</u>
A-3632>41,000 BTU- PAC3632	<u>8149.00</u>	<u>40</u>	<u>4889.40</u>
A-6012>60,000 BTU- PAC6012	<u>12787.00</u>	<u>40</u>	<u>7672.20</u>
A-6032>60,000 BTU- PAC6032	<u>13213.00</u>	<u>40</u>	<u>7927.80</u>
A-6034>60,000 BTU- PAC6034	<u>14043.00</u>	<u>40</u>	<u>8425.80</u>

Port-A-Cool Products- Evaporative Cooling Devices- Purchase only

PAC2K161S	<u>No Bid</u>		
PAC2K241S	<u>No Bid</u>		
PAC2K361S	<u>2,395.00</u>	<u>15</u>	<u>2,035.75</u>
PAC2K363S	<u>2,540.00</u>	<u>15</u>	<u>2,159.00</u>
PAC2K36EP	<u>No Bid</u>		
PAC2K36EP/P/G	<u>No Bid</u>		
PACPE36ADAP/G	<u>No Bid</u>		
PACPE24ADAP	<u>No Bid</u>		
PACPE16ADAP	<u>No Bid</u>		

	<u>List Price</u>	<u>Percent discount From Price List</u>	<u>SPA Discounted Price</u>
--	-------------------	---	---------------------------------

Spot Coolers My Florida Rental Rates for these models:

Denso Products-MovinCool- Air Cooled Portable units

Office Pro 10	<u>250.00</u>	<u>15</u>	<u>212.50</u>
Office Pro 12	<u>325.00</u>	<u>15</u>	<u>276.00</u>
Office Pro 18	<u>350.00</u>	<u>15</u>	<u>297.00</u>
Office Pro 24	<u>400.00</u>	<u>15</u>	<u>340.00</u>
Office Pro 36	<u>500.00</u>	<u>15</u>	<u>440.00</u>
Office Pro 60	<u>750.00</u>	<u>15</u>	<u>637.00</u>
Classic Plus 14	<u>325.00</u>	<u>15</u>	<u>276.00</u>
Classic Plus 26	<u>350.00</u>	<u>15</u>	<u>297.00</u>
Classic 10	<u>250.00</u>	<u>15</u>	<u>212.00</u>
Classic 40	<u>500.00</u>	<u>15</u>	<u>440.00</u>
Classic 60	<u>750.00</u>	<u>15</u>	<u>637.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

Denso Products-MovinCool- Air Cooled Portable units

Office Pro 10	<u>550.00</u>	<u>15</u>	<u>467.00</u>
Office Pro 12	<u>750.00</u>	<u>15</u>	<u>637.00</u>
Office Pro 18	<u>850.00</u>	<u>15</u>	<u>680.00</u>
Office Pro 24	<u>900.00</u>	<u>15</u>	<u>807.00</u>
Office Pro 36	<u>1200.00</u>	<u>15</u>	<u>1020.00</u>
Office Pro 60	<u>1750.00</u>	<u>15</u>	<u>1487.00</u>
Classic Plus 14	<u>750.00</u>	<u>15</u>	<u>637.00</u>
Classic Plus 26	<u>850.00</u>	<u>15</u>	<u>680.00</u>
Classic 10	<u>550.00</u>	<u>15</u>	<u>467.00</u>
Classic 40	<u>1200.00</u>	<u>15</u>	<u>1020.00</u>
Classic 60	<u>1750.00</u>	<u>15</u>	<u>1487.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

	<u>List Price</u>	<u>Percent discount From Price List</u>	<u>SPA Discounted Price</u>
--	-------------------	---	---------------------------------

Transportable Temperature Systems Mobile Trailer Units – Weekly Rental Rates

5T - 5 ton 1Phase 208/230 volt	<u>750.00</u>	<u>15</u>	<u>637.50</u>
5T - 5 ton 3 Phase 208/230 volt	<u>750.00</u>	<u>15</u>	<u>637.50</u>
5T - 5 ton 3 Phase 460 volt	<u>750.00</u>	<u>15</u>	<u>637.50</u>
12 T - 12 ton 3 phase 20/230 volt	<u>2500.00</u>	<u>15</u>	<u>2125.00</u>
12 T - 12 ton 3 phase 460 volt	<u>2500.00</u>	<u>15</u>	<u>2125.00</u>
25 T - 25 ton 3 phase 208/230 volt	<u>3500.00</u>	<u>15</u>	<u>2975.00</u>
25 T - 25 ton 3 phase 460 volt	<u>3500.00</u>	<u>15</u>	<u>2975.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

Transportable Temperature Systems Mobile Trailer Units – Monthly Rentals Rates

5T - 5 ton 1Phase 208/230 volt	<u>1750.00</u>	<u>15</u>	<u>1487.50</u>
5T - 5 ton 3 Phase 208/230 volt	<u>1750.00</u>	<u>15</u>	<u>1487.50</u>
5T - 5 ton 3 Phase 460 volt	<u>1750.00</u>	<u>15</u>	<u>1487.50</u>
12 T - 12 ton 3 phase 20/230 volt	<u>5000.00</u>	<u>15</u>	<u>4250.00</u>
12 T - 12 ton 3 phase 460 volt	<u>5000.00</u>	<u>15</u>	<u>4250.00</u>
25 T - 25 ton 3 phase 208/230 volt	<u>7500.00</u>	<u>15</u>	<u>5950.00</u>
25 T - 25 ton 3 phase 460 volt	<u>7500.00</u>	<u>15</u>	<u>5950.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

OCEANAIRE PRODUCTS- Water Cooled Portable Air Conditioners – Weekly Rental Rates

OWC 1211 Water Cooled	<u>250.00</u>	<u>23</u>	<u>212.50</u>
OWC 1811 Water Cooled	<u>350.00</u>	<u>23</u>	<u>276.00</u>
OWC 2412 Water Cooled	<u>400.00</u>	<u>23</u>	<u>340.00</u>
OWC 3612 Water Cooled	<u>500.00</u>	<u>23</u>	<u>440.00</u>
OWC 3632 Water Cooled	<u>500.00</u>	<u>23</u>	<u>440.00</u>
OWC 6012 Water Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
OWC 6032 Water Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
OWC 6034 Water Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

	<u>List Price</u>	<u>Percent discount From Price List</u>	<u>SPA Discounted Price</u>
--	-------------------	---	---------------------------------

OCEANAIRE PRODUCTS- Water Cooled Portable Air Conditioners – Monthly Rental Rates

OWC 1211 Water Cooled	<u>550.00</u>	<u>15</u>	<u>467.00</u>
OWC 1811 Water Cooled	<u>800.00</u>	<u>15</u>	<u>637.00</u>
OWC 2412 Water Cooled	<u>900.00</u>	<u>15</u>	<u>807.00</u>
OWC 3612 Water Cooled	<u>1200.00</u>	<u>15</u>	<u>1020.00</u>
OWC 3632 Water Cooled	<u>1200.00</u>	<u>15</u>	<u>1020.00</u>
OWC 6012 Water Cooled	<u>1750.00</u>	<u>15</u>	<u>1487.00</u>
OWC 6032 Water Cooled	<u>1750.00</u>	<u>15</u>	<u>1487.00</u>
OWC 6034 Water Cooled	<u>1750.00</u>	<u>15</u>	<u>1487.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

**OCEANAIRE PRODUCTS- Air Cooled Portable Air Conditioners – Low Temperature Models -
Weekly Rental Rates**

2OAC1211 Air Cooled	<u>250.00</u>	<u>23</u>	<u>212.50</u>
2OAC1811 Air Cooled	<u>350.00</u>	<u>23</u>	<u>276.00</u>
2OAC2412 Air Cooled	<u>400.00</u>	<u>23</u>	<u>340.00</u>
2OAC3612 Air Cooled	<u>500.00</u>	<u>23</u>	<u>440.00</u>
2OAC3632 Air Cooled	<u>500.00</u>	<u>23</u>	<u>440.00</u>
2OAC6012 Air Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
2OAC6032 Air Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
2OAC6034 Air Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

**OCEANAIRE PRODUCTS- Air Cooled Portable Air Conditioners – Heat Pump Models – Weekly
Rental Rates**

2OACH1211 Air Cooled	<u>250.00</u>	<u>23</u>	<u>212.50</u>
2OACH1811 Air Cooled	<u>350.00</u>	<u>23</u>	<u>276.00</u>
2OACH2412 Air Cooled	<u>400.00</u>	<u>23</u>	<u>340.00</u>
2OACH3612 Air Cooled	<u>500.00</u>	<u>23</u>	<u>440.00</u>
2OACH3632 Air Cooled	<u>500.00</u>	<u>23</u>	<u>440.00</u>
2OACH6012 Air Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
2OACH6032 Air Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
2OACH6034 Air Cooled	<u>750.00</u>	<u>23</u>	<u>637.00</u>
Add for:			
Delivery and Pickup minimum	<u>300.00</u>	<u>15</u>	<u>255.00</u>

Any additional products that are not listed above will be provided to the user at no less than the discount offered above.

These items are not available at this time

J.E. Adams Products

Model Number 6880A1GB	<u>No Bid</u>
Model Number 68802GB	<u>No Bid</u>
Model Number 664A120	<u>No Bid</u>
Model Number 6684A240	<u>No Bid</u>

MOB 9000	No Bid
MOB 42	<u>No Bid</u>
MOB 100	<u>No Bid</u>
MOB 200	<u>No Bid</u>
MOB 250	<u>No Bid</u>

Model number SL29i	<u>No Bid</u>
Model number SL29SAi	<u>No Bid</u>
Model number SL29-RA-SAI	<u>No Bid</u>
Model number SL210-DORi	<u>No Bid</u>
Model number SL29Bui	<u>No Bid</u>

Quietaire Products

All QC36 Units	<u>NO Bid</u>
QC36D1	<u>NO Bid</u>
QC36B1	<u>NO Bid</u>
QC36B3	<u>NO Bid</u>

Topaz Portable Air Conditioners

TZ-12A	<u>NO Bid</u>
TZ-18A	<u>NO Bid</u>
TZ-24A	<u>NO Bid</u>
TZ-36A	<u>NO Bid</u>
TZ-60A	<u>NO Bid</u>

KOLDWAVE PRODUCTS

Model Number 2AK1011	<u>NO BID</u>
Model Number 2AK1411	<u>NO BID</u>
Model Number 3AK2412	<u>NO BID</u>
Model Number 3AK3012	<u>NO BID</u>
Model Number 3AK3032	<u>NO BID</u>
Model Number 3AK6512	<u>NO BID</u>
Model Number AVS06532	<u>NO BID</u>
Model Number AVT09032	<u>NO BID</u>
Model Number ATV12032	<u>NO BID</u>
Model Number ATV18032	<u>NO BID</u>
Koolette 2K0711	<u>NO BID</u>
Kompac 2K1011	<u>NO BID</u>
Kompac 2K1411	<u>NO BID</u>
Kompac 2K1611	<u>NO BID</u>
King Kompac 2K2012	<u>NO BID</u>
King Kompac 2K26L12	<u>NO BID</u>
King Kompac 2K2612	<u>NO BID</u>

SAVINGS/PRICE REDUCTIONS

PORTABLE A/C UNITS 2006

Respondent is required to furnish the percent (%) savings in prices offered in this eQuote compared to retail, list, published or other usual and customary prices that would be paid by the purchaser without benefit of an agreement resulting from this eQuote.

DATE: March 7, 2006

COMPETITIVE PRICES OFFERED AVERAGE 23% on Purchases, 15% on Rentals % SAVINGS.

HOW CAN WE VERIFY THE CLAIMED SAVINGS (example: retail or other usual and customary prices published at (url), or other source of benchmark prices)?

You can access our web site and enter passwords for the retail and government pricing built into the site.

www.spot-coolers.com, click on the air cooled tab, find "call for prices", click on it, enter price as password.

This is retail price. Log out, log back in and then click on the air cooled tab, find call for prices again, click on

It and enter govgsa into the password panel. This is your Florida government pricing. You can print all sheets

AUTHORIZED SIGNATURE: Stanton P. Speer

(optional)

TELEPHONE NUMBER: 800-367-8675

RESPONDENT NAME: Stanton P. Speer
(typed or printed)

COMPANY NAME: Spot Coolers, Inc.
(typed or printed)

Do Not Write in Area Below:

IF AGREEMENT IS AWARDED, STATE PURCHASING ANALYST/SPECIALIST/AGENT TOOK THE FOLLOWING STEPS TO VERIFY SAVINGS:

WHAT WERE THE RESULTS? Purchasing Agent found the percentage to be 24%.

PURCHASING ANALYST/SPECIALIST/AGENT: Kimberly Jones

Ordering Instructions
for
PORTABLE A/C UNITS 2006

VENDOR COMPANY NAME: Spot Coolers, Inc.

VENDOR NUMBER / FEIN/FEID: 59-2720087

eQuote/Agreement Administration

Please identify the person who will be responsible for administering the Agreement on your behalf if award is made, and include an emergency contact phone number:

Name: Joe Hanna

Title: Chief Financial Officer

Street Address: 444 E. Palmetto Park Road, Suite 200, Boca Raton, FL 33432

Email Address: spotcoolers@gmail.com

Phone Number(s): 800-367-8675

Fax Number: 888-750-5082

If the person responsible for answering questions about the agreement is different from the person identified above, please provide the same information for that person.

Name: Stanton P. Speer

Title: Regional Manager, USA Field Operations

Street Address: 444 E. Palmetto Park Road, Suite 200, Boca Raton, FL 33432

Email Address: spotcoolers@gmail.com

Phone Number(s): 800-367-8675

Fax Number: 888-750-5082

Direct Orders

Please provide the following information about where the Customers should direct orders. You must provide a regular mailing address. If equipped to receive purchase orders electronically, you may also provide an Internet address.

Street Address or P.O. Box: 444 E. Palmetto Park Road, Suite 200

City, State, Zip: Boca Raton, FL 33432

Phone Number: 561-394-6455

Toll Free Number: 800-367-8675

Ordering Fax Number: 888-750-5082

Internet Address: http://www.spot-coolers.com

Federal ID Number: 59-272-0087

Remit Address: 38243 Eagle Way

City, State, Zip: Chicago, IL 60678-1382

Email Address: spotcooler@att.net

WILL ACCEPT THE STATE OF FLORIDA PURCHASING CARD (VISA)

Attach additional addresses for all locations in Florida authorized to perform services under this agreement. All locations must be registered in MyFloridaMarketPlace.

VENDOR COMPANY NAME: Spot Coolers, Inc.
AUTHORIZED DEALERS/DISTRIBUTORS AND/OR SERVICE REPRESENTATIVES LOCATIONS:
FOR
PORTABLE A/C UNITS 2006

LIST BELOW CONTACT INFORMATION FOR ONE OR MORE FLORIDA REPRESENTATIVES, INCLUDING MAILING AND EMAIL ADDRESSES, AND TELEPHONE NUMBERS.

SPOT COOLERS, INC. USES ONLY ONE NATIONWIDE 800 NUMBER (800-367-8675) AND ONE NATIONAL EMAIL ADDRESS (spotcooler@att.net) FOR ALL OF ITS OFFICES.

<u>COMPANY NAME</u>	<u>STREET AND EMAIL ADDRESSES, & PHONE</u>
<u>SPOT COOLERS OF MIAMI</u>	11800 SW 144 COURT UNIT # 2 MIAMI, FL 33186
<u>SPOT COOLERS OF TAMPA</u>	5892 JETPORT INDUSTRIAL BLVD TAMPA, FL 33634
<u>SPOT COOLERS OF ORLANDO</u>	2100 PRINCIPAL ROW SUITE 407 ORLANDO, FL 32837
<u>SPOT COOLERS OF JACKSONVILLE</u>	5605 FLA MINING BLVD, SOUTH BUILDING 200, SUITE 208 JACKSONVILLE, FL 32257
<u>SPOT COOLERS OF BOCA RATON</u>	3595 NORTH DIXIE HIGHWAY UNIT # 2 BOCA RATON, FL 33431

EMERGENCY SITUATIONS

Emergency situations, resulting from events such as natural disasters, may require immediate supply of commodities and services to various government entities.

If your firm is capable and willing to supply item(s) offered in this eQuote during an emergency, please complete the following:

EQUOTE / AGREEMENT TITLE Portable A/C Units 2006

CONTACT PERSON NAME (24 HOURS) Stan Speer, Arden Purvis or Ken Swanson

EMERGENCY TELEPHONE NUMBER 800-367-8675

PAGER TELEPHONE NUMBER Not used

CELLULAR TELEPHONE NUMBER Not used

ANSWERING SERVICE/AFTER HOURS TELEPHONE NUMBER Spot Coolers (800 line above)

The above information will be used by this office should the State of Florida determine an emergency situation exists.

VENDOR COMPANY NAME: SPOT COOLERS, INC.