

SPECIAL CONDITIONS
FOR A
State Purchasing Agreement
For
Work Space Storage Products
Begin Date 12/22/2005 End Date 12/21/2005
Agreement #4253099-PA

PURPOSE

The purpose of this eQuote is to establish a one (1) year State Purchasing Agreement (SPA) for the purchase of Work Space Storage Products by all State of Florida agencies and other eligible users.

CERTIFICATION

By completing and responding to this eQuote, vendor is agreeing to all terms and conditions, including the terms of PUR 7722, and certifies that the discounted prices stated will hold for the duration of the agreement and that the prices quoted meet or exceed manufacturer's warranty. Price decreases are acceptable on invoice(s) presented for payment.

TECHNICAL DOCUMENTATION & PRICE LIST

All products/services quoted must meet or exceed all requirements of this eQuote. When technical documentation and/or price list is required, its purpose is to demonstrate compliance of the product bid and to allow a technical evaluation of the product and verification of a true savings to the State of Florida Eligible Users.

DELIVERY

All prices quoted shall include delivery and freight charges to the ordering agency.

PURCHASING CARD PROGRAM

The State has implemented a purchasing card program through the Bank of America, using the VISA network. Contractors will receive payment from the purchasing card in the same manner as other Visa purchases. Accordingly, respondents must presently have the ability to accept VISA or take whatever steps necessary to implement the ability before the start of the agreement term. The State reserves the right to revise this program in conjunction with implementation of an on-line procurement system. VISA acceptance is mandatory but is not the exclusive method of payment. Please indicate your ability to accept VISA in the space provided on the Ordering Instruction sheet of the eQuote.

When an ordering agency makes a purchase using the State Purchasing Card, as method payment, the language in paragraph 7, Transaction Fee, on the attached form PUR 7722 does not apply. When the State Purchasing Card is not used as a method payment, or a purchasing card other than the State Purchasing Card is used the language does apply.

AWARD

Award will be made to the responsive and responsible vendor who offers the highest discount from their list price resulting in the lowest net price to the state. Vendor must submit a copy of their price list to the Department of Management Services at the address below or provide a website where the price list can be verified. Vendor may bid by district (counties) or statewide. Please indicate on page 9 of eQuote.

CANCELLATION OF SNAPS AGREEMENTS

Current SNAPS Agreements for like items or services will be replaced by any State Purchasing Agreement (SPA) awarded as a result of this eQuote.

QUESTIONS

If you have questions regarding how to use the eQuote tool (i.e., how to log in, review a quote, submit a response, download and attachment, etc.), please contact the My Florida Market Place Customer Service Desk at 1-866-352-3776 or at vendorhelp@myfloridamarketplace.com .

If you have questions pertaining to the content of the eQuote itself, please contact the agency contact person listed on the eQuote. The contact person for this eQuote is Dorothy Stuff, telephone 850-410-2426 or email stuffd@dms.state.fl.us

Approval is recommended where items are not on current State contract or available through Pride or Respect. Users are to determine that use of this SPA agreement is consistent with these requirements.

PRICE SHEET

Pricing for items in catalog that are not listed on the State Contract for Maintenance and Repair shall be as follows: all items totaling up to \$1800.00 shall receive a discount of 35% off of the list price and freight will be FOB Destination with customer being invoiced for freight charges along with cost of items purchased. All items totaling over \$1800.00 shall receive a discount of 40% and the freight shall be FOB Destination no charge for freight.

<u>Shelving</u>	<u>List Price</u>	<u>Discount From Price List</u>	<u>SPA Price per</u>
Standard 48" wide Closed Shelving Sections	_____	_____	_____
Galvanized Industrial Shelving	_____	_____	_____
Painted Wire Shelf Industrial	_____	_____	_____
Bin Shelving	_____	_____	_____
Counter High Industrial Shelving	_____	_____	_____
Tool type shelving Units	_____	_____	_____
Plated Open wire Shelving	_____	_____	_____
Sliding Shelf/Auto Bin Shelving	_____	_____	_____
2 level shelving components	_____	_____	_____
Storage & Display Bins	_____	_____	_____
Stackable Drawer Case Units	_____	_____	_____
Modular Drawers	_____	_____	_____
Shelving components & Accessories	_____	_____	_____
<u>Modular Drawer Cabinets</u>			
Multiple Drawer Series			
Eye Level Height #240-600			
Mid Range Height #240-400	_____	_____	_____
Desk Height #240-270	_____	_____	_____
Bench Height #240-350	_____	_____	_____
Table Height # 240-310	_____	_____	_____
Single Drawer Series			
Eye level Height	_____	_____	_____
Mid Range Height	_____	_____	_____
Desk Height	_____	_____	_____
Bench Height	_____	_____	_____
Table Height	_____	_____	_____
<u>Safety Cabinets (Flammable Liquids)</u>			
Standard 18" deep 30 gallon Self closing doors	_____	_____	_____
Standard 18" deep 30 gallon manual closing doors	_____	_____	_____
Standard 18" deep 45 gallon self closing doors	_____	_____	_____
Standard 18" deep 45 gallon manual closing doors	_____	_____	_____
Standard 32" deep 60 gal self closing doors	_____	_____	_____
Standard 32" deep 60 gallon manual closing doors	_____	_____	_____
Compact	_____	_____	_____
Under the counter	_____	_____	_____
<u>Paints and Inks</u>			
Standard 40 gal self closing doors	_____	_____	_____
Standard 40 gal manual closing doors	_____	_____	_____
Standard 60 gal self closing doors	_____	_____	_____
Standard 60 gal manual closing door	_____	_____	_____
<u>Acids & Corrosives</u>			
Standard 30 gal self closing door	_____	_____	_____
Standard 30 gal manual closing door	_____	_____	_____
Standard 45 gal self closing door	_____	_____	_____
Standard 45 gal manual closing door	_____	_____	_____

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Compact 12 gal 43 x 18 x 18	_____	_____	_____
Compact 17 gal 43 x 18 x 24	_____	_____	_____
Compact 20 gal 43 x 12 x 44	_____	_____	_____
Under the counter 22 gal 35 x 22 x 35	_____	_____	_____

Drum Safety Storage

Standard Horizontal Storage 55 gal. 30 x 48 x 50	_____	_____	_____
Standard Vertical Storage 1 55gal 32 x 32 x 65	_____	_____	_____
2 55 gal 59 x 32 x 65	_____	_____	_____

Accessories

Type I Safety Cans 1 quart	_____	_____	_____
Type I Safety Cans 2 quart	_____	_____	_____
Type 1 Safety Cans 1 Gallon	_____	_____	_____
Type 1 Safety Cans 2 gallon	_____	_____	_____
Type 1 Safety Cans 5 gallon	_____	_____	_____
Type II Safety Cans 2 gallon	_____	_____	_____
Type II Safety Cans 3 gallon	_____	_____	_____
Type II Safety Cans 5 gallon	_____	_____	_____
Funnel Attachments all sizes	_____	_____	_____
Funnel Attachments Small sizes	_____	_____	_____
Funnel Attachments 5 gallon sizes	_____	_____	_____
Oily Waste Cans 6 gallon	_____	_____	_____
Oily Waste Cans 8 Gallon	_____	_____	_____
Oily Waste Cans 10 gallon	_____	_____	_____
Oily Waste Cans 14 gallon	_____	_____	_____
Oily Waste Cans 21 gallon	_____	_____	_____
Plunger Cans 1 quart	_____	_____	_____
Plunger Cans 2 quart	_____	_____	_____
Dip Tanks 2 gallon	_____	_____	_____
Dip Tanks 3 1/2 gallon	_____	_____	_____
Dip Tanks 8 gallon	_____	_____	_____
Bench Cans 2 quart	_____	_____	_____
Bench Cans 2 Gallon	_____	_____	_____

Drum Storage Accessories

Safety Drum Funnel	_____	_____	_____
Brass Drum Faucet	_____	_____	_____
Bonding and Grounding Wire Assemblies	_____	_____	_____
Drip Can	_____	_____	_____

Drum Safety Storage

Standard Horizontal Storage	_____	_____	_____
Standard Vertical Storage	_____	_____	_____

Racks

Pre Engineered Record Storage Rack	_____	_____	_____
Record Storage Boltless Rivet Rack	_____	_____	_____
Rivet & Rack Accessories	_____	_____	_____
Boltless Rivet Rack	_____	_____	_____
Pre-Engineered Rivet rack-Boltless	_____	_____	_____
Build your own rivet rack components	_____	_____	_____
Accessories	_____	_____	_____

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PRICE SHEET

	<u>List Price</u>	<u>Discount From Price List</u>	<u>SPA Price</u>
<u>Pallet Rack</u>			
Pallet Rack Safety Recommendations	_____	_____	_____
Pallet Rack Components	_____	_____	_____
Pallet Rack Accessories	_____	_____	_____
Big Foot Pallet Rack	_____	_____	_____
<u>Bar, Pipe and Rod Rack</u>			
Single face Rack	_____	_____	_____
Double face Rack	_____	_____	_____
Accessories	_____	_____	_____
<u>Cantilever Rack</u>			
Pre Engineered Cantilever Rack	_____	_____	_____
Single face reg. duty 8' high 24" arms	_____	_____	_____
Single face reg. duty 10' high 36" arms	_____	_____	_____
Single face reg. duty 12' high 48" arms	_____	_____	_____
Single face reg. duty 8' high 24" arms	_____	_____	_____
Double face reg. duty 10' high 36" arms	_____	_____	_____
Double face reg. duty 12' high 48" arms	_____	_____	_____
<u>Cantilever Uprights</u>			
Regular duty uprights with bases	_____	_____	_____
Heavy duty uprights with bases	_____	_____	_____
Extra Heavy Duty with bases	_____	_____	_____
Brace Sets	_____	_____	_____
Rack Arms	_____	_____	_____
Accessories	_____	_____	_____
<u>Lockers-Standard</u>			
Single Tier Lockers KD	_____	_____	_____
Double Tier Lockers KD	_____	_____	_____
Triple Tier Lockers KD	_____	_____	_____
Multiple Tier Lockers KD	_____	_____	_____
Single Tier Setup	_____	_____	_____
Double Tier Setup	_____	_____	_____
Multiple Setup	_____	_____	_____
<u>All Welded Heavy Duty Lockers</u>			
Single Tier	_____	_____	_____
Double Tier	_____	_____	_____
<u>Expanded Metal Lockers</u>			
24" Wide Team lockers	_____	_____	_____
Double Tier	_____	_____	_____
Six Tier Lockers	_____	_____	_____
All-Welded Single tier lockers	_____	_____	_____
All-Welded Double Tier Lockers	_____	_____	_____
All-Welded Six Tier Lockers	_____	_____	_____

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will be FOB Destination with customer being invoiced for freight charges along with cost of items purchased. All items totaling over \$1800.00 shall receive a discount of 40% and the freight shall be FOB Destination no charge for freight.

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	<u>List Price</u>	<u>Discount From Price List</u>	<u>SPA Price</u>
<u>Personal Effects Lockers</u>			
4 Person Apparel Locker	_____	_____	_____
8 Person Apparel Locker	_____	_____	_____
9 Person Privacy Locker	_____	_____	_____
10 Person Privacy Locker	_____	_____	_____
<u>Exchange Master lockers</u>			
6 compartment	_____	_____	_____
8 compartment	_____	_____	_____
Wide Body 8-compartment	_____	_____	_____
9 Compartment	_____	_____	_____
10 Compartment	_____	_____	_____
16 Compartment	_____	_____	_____
Bulky Garment	_____	_____	_____
Linen Exchange	_____	_____	_____
<u>Specialty Lockers</u>			
ADA Lockers	_____	_____	_____
2 Person Lockers	_____	_____	_____
Locker Rack	_____	_____	_____
<u>Locker Accessories & Options</u>			
Lock Options	_____	_____	_____
Number Plates	_____	_____	_____
Slope Top Kits	_____	_____	_____
Closed Style Bases	_____	_____	_____
Top Closure with fillers	_____	_____	_____
Floor Anchoring System	_____	_____	_____
Touch up Spray Paint	_____	_____	_____
<u>Locker Room Benches</u>			
Hardwood on Aluminum Pedestal	_____	_____	_____
Hardwood on Painted Steel Pedestal	_____	_____	_____
Plastic laminate on Steel Pedestal	_____	_____	_____
All Aluminum	_____	_____	_____
<u>Basket Racks</u>			
Rack with 21 12" baskets	_____	_____	_____
Rack with 28 9" baskets	_____	_____	_____
<u>Tool Storage-Mechanic Chest and Cabinets</u>			
6 drawer chest 26"w x 12"d x 14 1/2"h	_____	_____	_____
12 drawer top chest 26"w x 12"d x 18 7/8"h	_____	_____	_____
12 drawer chest 26"w x 17 7/8"d x 20-1/2"h	_____	_____	_____
26"W 3 drawer 26-3/8"w x 12-1/2"d x 12h	_____	_____	_____
3 drwr 1compartment roller cab. 27"w x 18 3/4"dx35-5/8"h	_____	_____	_____
5 drwr roller cabinet 27 -3/4"w x 18 3/4"d x 35 5/8"h	_____	_____	_____
8 drawer roller cabinet 27 "w x 18 3/4"d x 42-3/8"h	_____	_____	_____
11 drawer roller cabinet 27"w x 18-3/4"d x 42-3/8"h	_____	_____	_____

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	<u>List Price</u>	<u>Discount From Price List</u>	<u>SPA Price</u>
<u>Pre Engineered Combination Cabinets</u>			
20 drawers 14,167 cu. in. cap	_____	_____	_____
20 drawers 14,551 cu. in. cap	_____	_____	_____
9 drawers 1 compartment 13,543 cu. in. cap.	_____	_____	_____
<u>Tool Boxes</u>			
16-1/16" x 7" x 7-1/8"	_____	_____	_____
19-1/16" x 7" x 7-1/8"	_____	_____	_____
22-1/16" x 8-3/4" x 9-1/4"	_____	_____	_____
21-3/16" x 8-3/4" x 10-1/2"	_____	_____	_____
32" x 8-3/4" x 9-1/4"	_____	_____	_____
<u>Maintenance Cart</u>			
26-3/4"w x 18"d x 33-13/16"h	_____	_____	_____
<u>Heavy Duty Chest</u>			
10 drawer top chest 34"w x 17 7/8"d x 20 1/2"h	_____	_____	_____
8 drawer tool chest 60 "w x 21-3/4"d x 21-7/8"h	_____	_____	_____
8 drawer roller cabin 35 "w x 18 3/4-1/2"d x 42 3/8"h	_____	_____	_____
13 drawer Hi boy roller 60 "w x 21 3/4"d x 46"h	_____	_____	_____
8 drawer side rider 15 "w x 18 3/4"d x 37-1/16"h	_____	_____	_____
Locker 4 shelves 24" x 21 3/4 x 60 3/4	_____	_____	_____
<u>Heavy Duty Modular Tool Combination</u>			
12 drawer top chest 26"w x 12"d x 18 7/8"h	_____	_____	_____
3 drawer intermediate chest	_____	_____	_____
12 drawer top chest 26"w x 17 7/8"d x 20 1/2"h	_____	_____	_____
6 drawer top chest 26"w x 12"d x 14-1/2h	_____	_____	_____
<u>Heavy Duty 40" Wide Low Profile Combination</u>			
9 drawer top chest 40 1/2"w x 17 7/8"d x 20 1/2"h	_____	_____	_____
15 drawer roller cabinet 41 1/2"w x 18 3/4"d x 42 3/8"h	_____	_____	_____
8 drawer side cabinet 15 "w x 18 3/4"dx 37 1/16"h	_____	_____	_____
<u>Roll Master Mobile Workstation</u>			
Soverign 29-1/4"w x 18"d x 4"h	_____	_____	_____
Optima 29-1/4" x 18"d x 4"h	_____	_____	_____
Regent 29-1/4"w x 18"d x 4"h	_____	_____	_____
Pinacle 29-1/4"w x 18"d x 4"h	_____	_____	_____
<u>Tool Storage Accessories</u>			
Socket Master Portable socket trays	_____	_____	_____
Drawer Liner Kits	_____	_____	_____
Folding Side Shelf	_____	_____	_____
Screwdriver racks	_____	_____	_____
Black cabinet top pads	_____	_____	_____
Tool Trolleys	_____	_____	_____
Wood Top for roller cabinets	_____	_____	_____
Nylon dust cover for Hi boy	_____	_____	_____

Other

Any additional products needed to complete a storage unit that are not listed above will be provided to the user at no less than the discount offered above.

SAVINGS/PRICE REDUCTIONS

eQuote No. not known?

Respondent is required to furnish the percent (%) savings in prices offered in this eQuote compared to retail, list, published or other usual and customary prices that would be paid by the purchaser without benefit of an agreement resulting from this eQuote. **35% from our Retail Price List, plus free freight over \$1,800 list.**

DATE September 3, 2004

COMPETITIVE PRICES OFFERED AVERAGE 45-50% off list % SAVINGS.

HOW CAN WE VERIFY THE CLAIMED SAVINGS (example: retail or other usual and customary prices published at (url), or other source of benchmark prices)?

From the Lyon Dealer Discount and Policy Sheet

AUTHORIZED SIGNATURE: TERRY OWENS

TELEPHONE NUMBER: 800-545-5752

RESPONDENT NAME: TERRY OWENS

IF AGREEMENT AWARDED, STATE PURCHASING ANALYST/SPECIALIST TOOK THE FOLLOWING STEPS TO VERIFY SAVINGS:

WHAT WERE THE RESULTS? _____

PURCHASING ANALYST/SPECIALIST: _____

Ordering Instructions

CONTRACTOR: LYON WORKSPACE PRODUCTS

SPURS VENDOR NUMBER: 36-4399222001

eQuote/Agreement Administration

Please identify the person who will be responsible for administering the agreement on your behalf if award is made, and include an emergency contact phone number:

Name: Larry Hagemann

Title: Director Sales Administration

Street Address: 420 N.Main Street, Montgomery, Illinois 60538

Email Address: lhagemann@lyonworkspace.com

Phone Number(s): 630-892-8941

Fax Number: 800-367-6681

If the person responsible for answering questions about the agreement is different from the person identified above, please provide the same information for that person.

Name: Terry Owens

Title: Manager Government Sales

Street Address: 420 N.Main Street, Montgomery, Illinois

Email Address: towens@lyonworkspace.com

Phone Number(s): 800-545-5752 ext. 710

Fax Number: 301-937-3148

Direct Orders

Please provide the following information about where the Customers should direct orders. You must provide a regular mailing address. If equipped to receive purchase orders electronically, you may also provide an Internet address.

Street Address or P.O. Box: PO Box 671

City, State, Zip: Aurora, Illinois, 60507

Phone Number: 630-892-8941

Toll Free Number: 800-433-8488

Ordering Fax Number: 800-367-6681

Internet Address: sdickinson@lyonworkspace.com

Federal ID Number: 36-4399222

Remit Address: PO Box 87618, Dept. 1001

City, State, Zip: Chicago, IL. 60680-0618

Email Address: dlent@lyonworkspace.com

Attach additional addresses for all locations in Florida authorized to perform services under this agreement. All locations must be registered in MyFloridaMarketPlace.